



Creative people solutions.  
Measurable business results.

## **Neil Urquhart**

### **Associate Consultant**

### **White Cube Consulting**

A veteran consultant with over 20 years of experience in coaching, training, assessment and design, Neil has led teams and helped deliver a wide range of training and coaching projects in public, private and voluntary sectors in 43 different countries across 4 continents.

In terms of career coaching, since 2000 he has helped his clients unearth their work passions, get promoted, pass assessment centres and interviews and increase their salaries.

Experience in the public sector includes 16 years as a trainer in the EU's European School of Administration in Brussels and Luxemburg leading courses on presenting, negotiating, writing, work in teams and creative problem solving. In addition, he is author of "Day-to-Day Negotiations", an e-book for all 46,000 EU staff.

Previous roles in the Oil and Gas sector include 4 years as a Communication Skills Trainer at MiRO Oil Refinery in Karlsruhe, Germany and management trainer for TransGlobe Energy in Egypt.

Other roles include guest lecturer on the MBA programme related to Negotiation and Mediation at Kyiv-Molyna University in Ukraine.

His qualifications include a PGCE in Adult Training and certificates in Personal Performance Coaching and Advanced Business Coaching. He is also a certified Extended DiSC psychometric profiler.

## **Key expertise**

- Assessment Centres
- Belbin Team Roles
- Business Coaching
- Career Coaching
- Developing People / Teams
- DiSC Behavioural Profiles
- eLearning
- Interview Coaching
- Job / Role Descriptions
- Mentoring
- Performance Management / Appraisal
- Psychometrics
- Sales Coaching / Training
- Team Development
- Training / Development delivery
- Virtual Teams